



Exceptional learning and care

Director of Business Development

For Commencement April 2025 or by negotiation

Founded in 1882, Integricare has been expressing our Christian values and serving our local communities for 143 years. Today with over 250 employees, Integricare continues to honour our legacy of community service by providing early childhood education and caring support services to vulnerable children and families. We desire to see transformation in the children we care for, their families, and the wider community.

We invite applications for the role of Director of Business Development from qualified and experienced candidates. We are looking for a collaborative leader who can:

- Be a valuable part of our collaborative Senior Leadership Team and contribute to building a strong organisation culture
- Drive strategic direction, foster growth and execute well on growth initiatives
- Analyse the market and identify new business opportunities
- Build trusted partnerships with church and parachurch partners
- Enhance infrastructure/property for high-quality services

The key responsibilities of this role are:

- Develop and implement long-term growth strategies in our service businesses
- Manage properties effectively and ensure project feasibility
- Perform financial modelling and analysis, reduce costs, and increase revenue
- Conduct due diligence for acquisitions that align with our goals
- Oversee acquisitions/expansions and integration work
- Present feasibility, project, financial and operational reports to leaders and the Board
- Secure funding for expansion/building projects through grants or partnerships
- Build and maintain relationships with churches and other Christian partner organisations
- Oversee property and facilities, ensuring compliance with building codes, safety regulations, and environmental standards
- Identify and manage business development risks

The ideal applicant will have

- A bachelor's degree in real estate or property-related fields (development, valuation, management, research, investment) and/or
- Proven experience with leadership teams and boards
- Strong skills in property investment, development, and management
- Ability to manage multiple complex projects

- Excellent relationship-building abilities with stakeholders
- Experience working with/overseeing property-related contractors and tradespeople

Integricare is a Child Safe organisation and adopts the National Principles for Child Safe Organisations. We recognise that children are unique, valuable and have the right to protection. Everyone at Integricare shares the responsibility for child safety. To support this, all employees undergo pre-employment checks and must read, understand, and sign our policies and codes of conduct. We prioritise employee development, equipping our people with the skills and knowledge to uphold child safety and report any concerns.

If you are a strategic thinker with strong leadership skills and a passion for fostering growth within the community, and for exceptional learning and care we encourage you to apply.

We value respect for all people, cultures, and backgrounds. We encourage applicants from diverse and underrepresented groups to apply and join our inclusive and supportive team.

Integricare Centres are located in:

Rockdale Plaza . Rockdale . Turrella . North Strathfield . Northmead . Parramatta . Auburn . Brighton Le Sands . Northbridge . Pendle Hill . St Ives . Strathfield . Ashfield. Blacktown

To obtain a candidate information package please contact:

Email: ceo@integricare.org.au

Applications Close – 31 March 2025